



The New Outreach: Doing Good the Better Way: An ABC Planning Guide

Sandra S. Swan

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This is not a book about why people give; it is a guide to creating outreach partnerships to provide better aid and assistance, more efficiently and responsibly. Written in clear, concise language and complemented by practical worksheets, it explores the entire step-by-step process of outreach, from motivations and documentation of available resources, to desired outcomes and proven methods to achieve goals with humorous topical illustrations by noted cartoonist Jay Sidebotham. The author includes evaluation techniques, bibliography, and an index.

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