



A Legal Road Map for Consultants (PSI Successful Business Library)

Judy Gedge

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As a consultant you will have the power to make your own schedule, work at your own pace, and pursue the clients that will be most beneficial to your business. But protecting yourself from liability is a priority. A Legal Road Map for Consultants will teach you how to maintain a safe and legal enterprise in a clear, easy to understand format. You will learn how to choose a good business lawyer and what kinds of liability you may face. You will also find out how to protect yourself, why you should maintain professional liability insurance, why you should be using consulting contracts, and how the Internal Revenue Service will determine your tax status.

A Legal Road Map for Consultants uses real-life examples to explain these issues, and includes sample consulting and subcontractor agreements. While most guides for consultants focus on generic business laws, this book hones in on what you need to know to maintain a profitable and protected business. It is not a substitute for professional legal advice, merely a clear-cut guide to help you head off potential legal encounters.



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